

# Introducing MBTI® Step II™ Results

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# FACILITATOR BIO

[insert name]

MBTI® Certified Practitioner

[add additional credentials]

[add contact information]

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# OBJECTIVES

- ◆ Learn/review the basics of Step I™ type
- ◆ Understand the relationship between Step I and Step II™ type
- ◆ Read your own results
- ◆ Understand the Step II facets

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# TODAY'S AGENDA

MBTI® Step I™ results

MBTI Step II™ results

- ◆ How to read your report
- ◆ Understanding the facets

Putting it all together

Reflecting on your results

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# MBTI® STEP II™ RESULTS

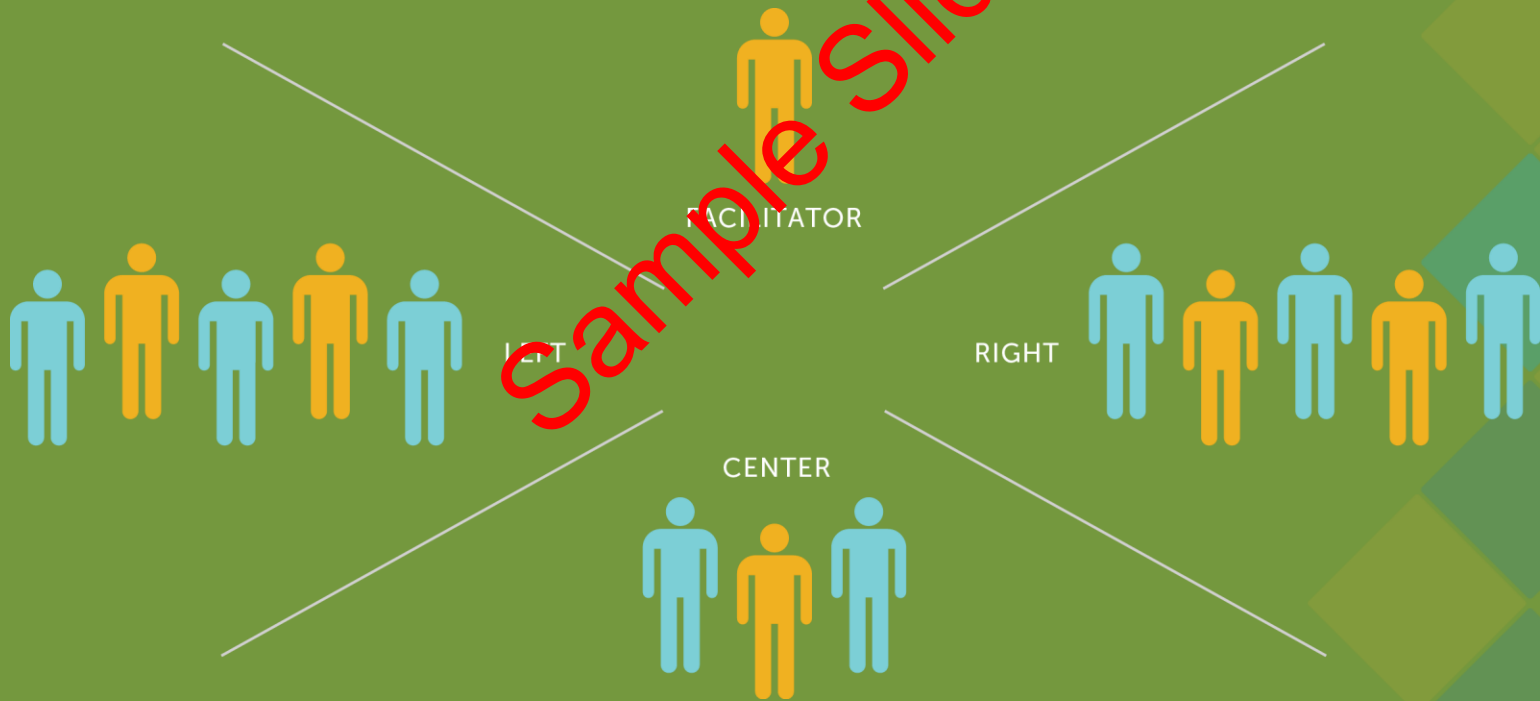
- ◆ Show the distinctive ways you express your MBTI Step I™ type
- ◆ Help clarify unclear preferences
- ◆ Suggest ways to use all parts of your personality
- ◆ Help you better understand others

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# ACTIVITY

## INTRODUCING THE FACETS

*Arrange yourselves this way*



# RELATIONSHIP BETWEEN STEP I™ PREFERENCES AND STEP II™ FACETS

e

EXTRAVERSION

i

INTROVERSION

Initiating  
Expressive  
Gregarious  
Active  
Enthusiastic

Receiving  
Contained  
Intimate  
Reflective  
Quiet

s

SENSING

n

INTUITION

Concrete  
Realistic  
Practical  
Experiential  
Traditional

Abstract  
Imaginative  
Conceptual  
Theoretical  
Original

t

THINKING

f

FEELING

Logical  
Reasonable  
Questioning  
Critical  
Tough

Empathetic  
Compassionate  
Accommodating  
Accepting  
Tender

j

JUDGING

p

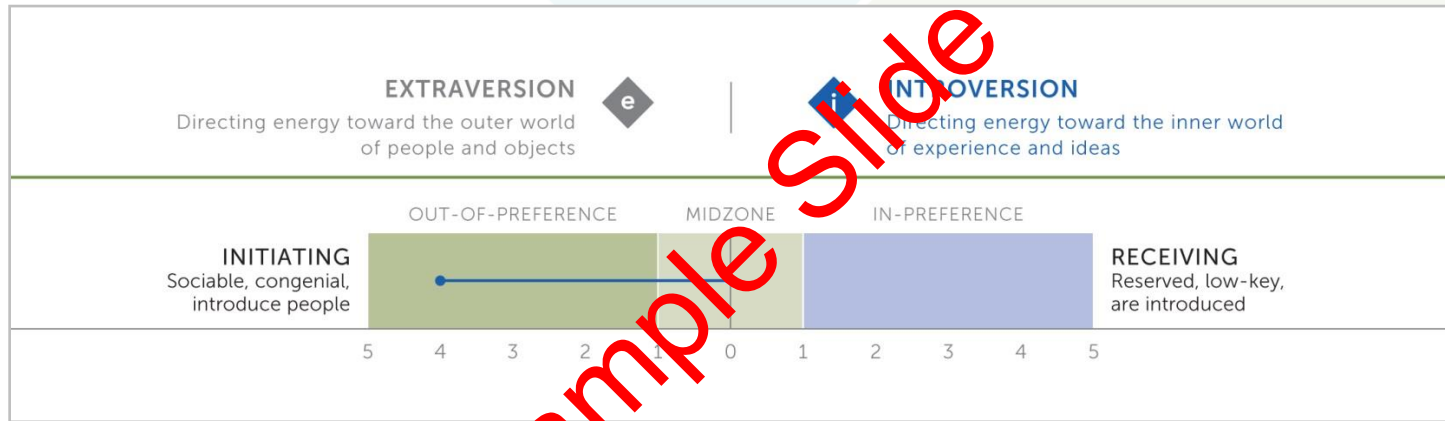
PERCEIVING

Systematic  
Planful  
Early Starting  
Scheduled  
Methodical

Casual  
Open-Ended  
Pressure-Prompted  
Spontaneous  
Emergent

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# INITIATING OUT-OF-PREFERENCE



## Ways to connect with others

### INITIATING

out-of-preference

Play the social initiator role when circumstances require it.

Focus on putting others at ease with each other and with you.

Are comfortable initiating in a small group or when the people are interesting to you.

Take the lead when you know people in the group.



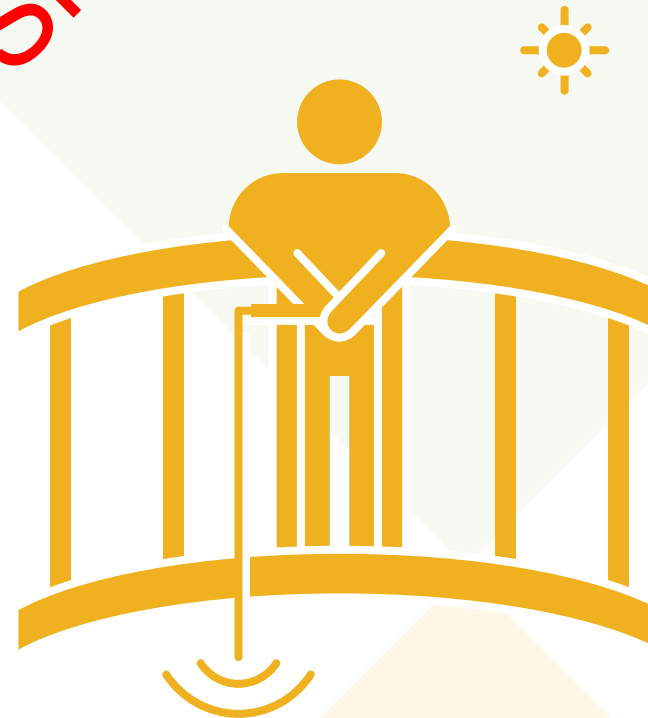
# LEVEL AND KIND OF ENERGY



ENTHUSIASTIC



QUIET



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# THE FIVE E-I FACETS TOGETHER DO NOT EQUAL THE E-I PREFERENCE PAIR



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# APPROACH TO TRADITIONS

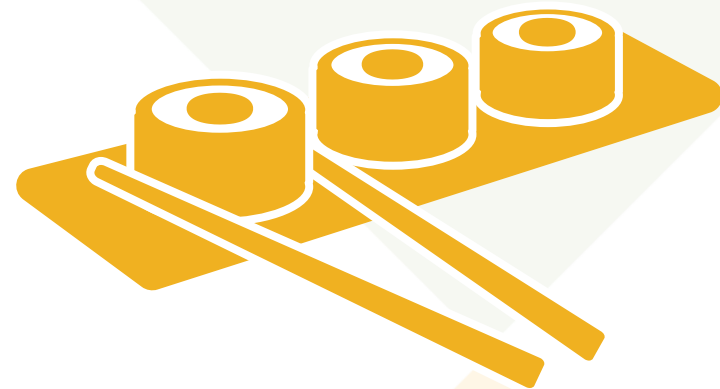
s

TRADITIONAL

n

ORIGINAL

HOLIDAY  
DINNER



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# ACTIVITY

## IDENTIFYING YOUR STEP II™ NAME

YOUR STEP II™  
INDIVIDUALIZED TYPE

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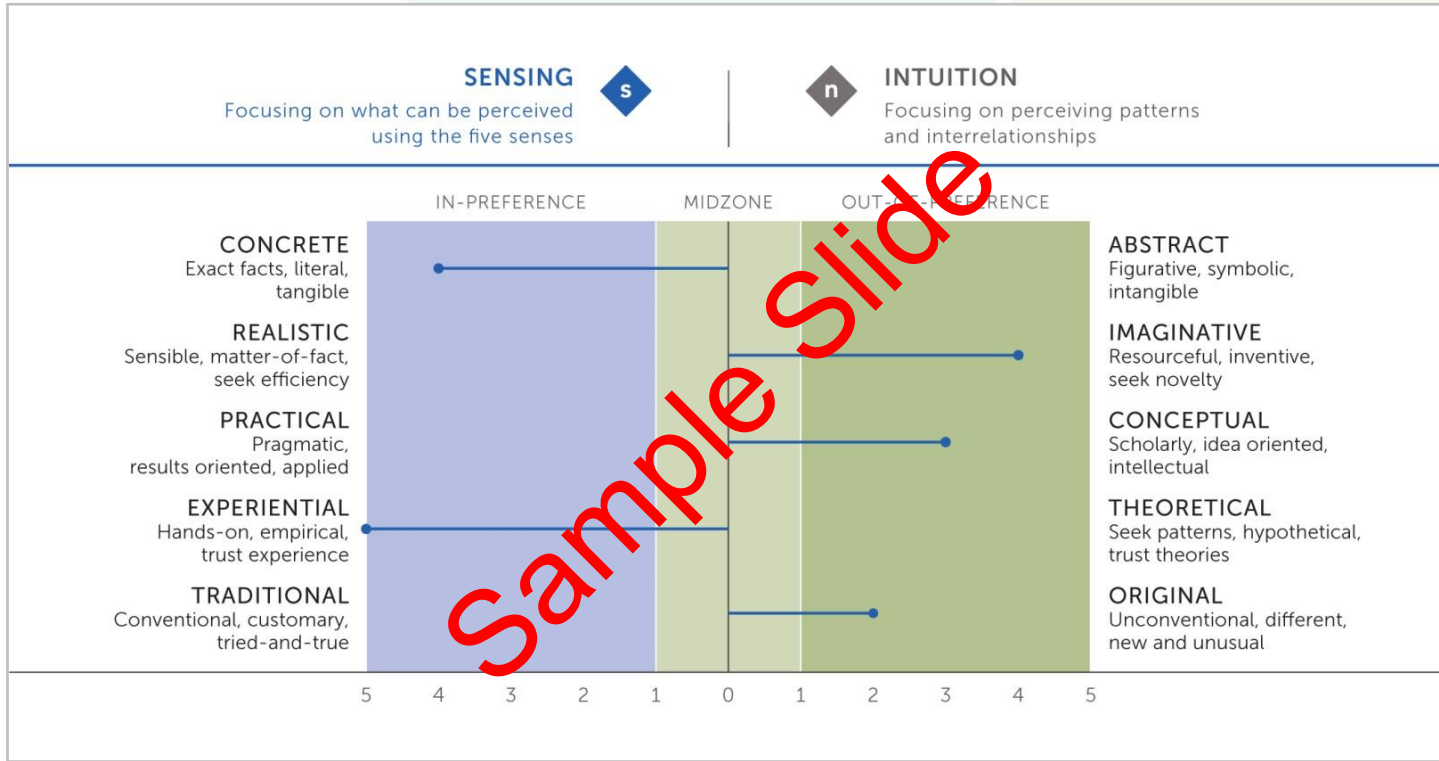
Enthusiastic  
Abstract  
Casual

**isfj**

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Out-of-Preference  
Scores  
+  
Your Best-Fit Type

# WHICH IS IT?



Imaginative, Conceptual, Original Sensing Type?  
Concrete, Experiential Intuitive Type?

## TOUGH (T)–TENDER (F)

- ◆ You must implement a decision that is being questioned by the group that has to carry it through.
- ◆ How do you handle this?

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